

1 **The Benefits of a Challenge Approach on Match Day: Investigating Cardiovascular**  
2 **Reactivity in Professional Academy Soccer Players**

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23

24 **Abstract**

25 This study assessed physiological (cardiovascular) and psychological (confidence,  
26 control, and approach focus) data in professional academy soccer players prior to performance  
27 in competitive matches. A challenge state is characterised by an increase in cardiac output  
28 (CO), and a decrease in total peripheral vascular resistance (TPR). Data were collected from  
29 37 participants, with 19 of these providing data on two separate occasions. Performance was  
30 measured using coach and player self-ratings. Challenge reactivity was positively, and  
31 significantly, associated with performance. Participants who demonstrated blunted  
32 cardiovascular (CV) responses performed significantly worse than participants who displayed  
33 either challenge or threat reactivity. There was mixed consistency in CV reactivity for those  
34 participants whose data were collected on more than one occasion, suggesting that some  
35 participants responded differently across the competitive matches. The association between  
36 self-report data and CV responses was weak. This study supports previous research  
37 demonstrating that challenge reactivity is associated with superior performance.

38 **Keywords:** *theory of challenge and threat states in athletes, cognitive appraisal, emotion,*  
39 *soccer, stress*

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42

## 43 **Introduction**

44           A motivated performance situation is a circumstance in which an individual must exert  
45 effort to achieve goals that are self-relevant and important (Seery, 2011). Athletes can  
46 approach motivated performance situations (e.g., competition) in either a challenge or a threat  
47 state (e.g., Blascovich, Seery, Mugridge, Norris, & Weisbuch, 2004; Turner, Jones, Sheffield,  
48 Slater, Barker, & Bell, 2013). A challenge state is regarded in a sporting context as adaptive,  
49 and threat state as a maladaptive (Jones, Meijen, McCarthy & Sheffield, 2009). The present  
50 study used professional soccer as a context to explore challenge and threat states prior to  
51 competition and their association with performance. Professional soccer is a suitable context  
52 as it has a number of stressors impacting on players, both on and off the field (e.g., Holt &  
53 Hogg, 2002; Jordet, Hartman, Visscher, & Lemmink, 2006; Gouttebarga, Frings-Dresen,  
54 Sluiter, 2015).

55           The biopsychosocial (BPS) model of challenge and threat (Blascovich & Mendes,  
56 2000; Blascovich & Tomaka, 1996) draws on the cognitive appraisal theory of Lazarus and  
57 Folkman (1984) to describe how psychophysiological responses to motivated performance  
58 situations reflect either a helpful or unhelpful approach. Blascovich and colleagues also built  
59 on the concept of physiological toughness (Dienstbier, 1989) to outline how challenge and  
60 threat reactivity occurred in response to motivated performance situations (Blascovich &  
61 Mendes, 2000; Blascovich, & Tomaka, 1996; Blascovich et al., 2004; Tomaka, Blascovich,  
62 Kelsey & Leitten, 1993). This approach was specifically adapted to sport in the Theory of  
63 Challenge and Threat States in Athletes (TCTSA; Jones et al., 2009). A challenge state occurs  
64 when evaluated personal coping resources meet or exceed situational demands, whereas threat  
65 occurs when demands exceed resources (Blascovich, & Tomaka, 1996). These evaluations are  
66 purported to trigger the specific neuroendocrine and cardiovascular responses that are  
67 proposed to indicate a challenge or threat state. Demands comprise danger, uncertainty, and

68 effort while in the TCTSA resource evaluations comprise three interrelated constructs (self-  
69 efficacy, perceptions of control, and achievement goals). Resource evaluations determine  
70 whether the individual perceives sufficient or insufficient resources to meet the demands of a  
71 situation and is a dynamic process which means cardiovascular responses can fluctuate when  
72 the individual is presented with new contextual information (e.g. Tomaka, Blascovich, Kibler,  
73 & Ernst, 1997).

74         According to the TCTSA, self-efficacy is an important part of the resource appraisal  
75 process because it supports the perception that an individual can cope with the demands of a  
76 situation. Perceived control refers to the beliefs an individual has about how much control is  
77 available in a situation. Challenge and threat states can be influenced by whether an  
78 individual perceives a situation as within or outside their personal control (Meijen, Jones,  
79 McCarthy, Sheffield, & Allen, 2013). The TCTSA purports that approach goals are related to  
80 a challenge state and avoidance goals to a threat state (drawing on the research undertaken on  
81 achievement goals; Adie, Duda, & Ntoumanis, 2008; McGregor & Elliot, 2002). Whilst  
82 research testing the BPS model and the TCTSA have found support for challenge and threat  
83 patterns of CV reactivity being associated with sport performance (e.g. Moore, Vine, Wilson,  
84 & Freeman, 2012; Moore, Wilson, Vine, Coussens, & Freeman, 2013; Turner, Jones,  
85 Sheffield, & Cross, 2012; Turner et al., 2013; Turner, Jones, Sheffield, Barker, & Coffee,  
86 2014), there is mixed evidence to support the proposed relationships between the resource  
87 appraisals, CV indices of challenge and threat and emotions in the TCTSA (cf. Trotman,  
88 Williams, Quinton, & Veldhuijzen van Zanten, 2018; Turner et al., 2012; Turner et al., 2013).  
89 However, there is stronger evidence that using approaches designed to improve resource  
90 appraisals can have an impact on challenge states, such as imagery (Williams, Veldhuijzen  
91 van Zanten, Trotman, Quinton, & Ginty, 2017) or task instructions (Turner et al., 2014).

92 Challenge and threat states result from activation of the sympathetic nervous system  
93 (SNS). In a challenge state it is proposed that the sympathetic adrenomedullary system and  
94 the resultant catecholamine output (epinephrine and norepinephrine) increases cardiac  
95 performance and decreases vascular resistance. A threat state is also marked by increased  
96 activation of the sympathetic adrenomedullary system but also accompanied by increased  
97 pituitary adreno-cortical activity, and increased levels of cortisol which inhibits epinephrine  
98 and norepinephrine release (Blascovich & Tomaka, 1996; Dienstbier, 1989). Small, or no  
99 changes, in total peripheral resistance (TPR; sum of the resistance of all peripheral  
100 vasculature in the systemic circulation[ $\text{dyn.s.cm}^{-5}$ ]), and no change or a small increase in  
101 cardiac output (CO; litres of blood pumped from the heart per minute[l/min]), indicate a threat  
102 state, while a challenge state is inferred by a decrease in TPR and an increase from baseline in  
103 CO (Blascovich & Mendes, 2000).

104 The mechanisms behind the cardiovascular patterns of challenge and threat and the  
105 relative contribution of the sympathetic adrenomedullary, and pituitary adreno-cortical  
106 systems have been debated (see Blascovich, Mendes, Tomaka, Salomon, & Seery, 2003).  
107 More recent explanations have focused on the temporal aspects of the SNS response  
108 proposing that challenge states result from a quick SNS response which quickly habituates,  
109 whereas threat states have a slower rise in SNS activity which tends to stay elevated for a  
110 longer time (Epel et al., 2018). It is this response that is reflected in the differing patterns of  
111 challenge and threat cardiovascular reactivity. Because challenge and threat states reflect SNS  
112 activity increases in heart rate (HR; heart beats per minute[bpm]) is considered a pre-requisite  
113 as it reflects engagement with the situation (Blascovich, Mendes, Vanman, & Dickerson,  
114 2011). However, there is a growing body of evidence that under stress some people  
115 demonstrate a blunted CV response (Phillips, Ginty, & Hughes, 2013) with little change in  
116 HR. A blunted CV response, has been defined as a CV 'response pattern that is comparatively

117 lower than that which is seen during a typical state of homeostatic function during stress'  
118 (Phillips, et al., 2013, p.2). Therefore, no observable change HR may indicate a blunted  
119 response to stress and not necessarily a lack of task engagement. Indeed, according to Lovallo  
120 (2013), the most optimally healthy response to stress is a moderate reaction.

121         According to the TCTSA, challenge states facilitate cognitive and physical  
122 performance and typically comprise emotions that are positive, or perceived as positive, while  
123 threat states inhibit mental and physical performance and typically comprise emotions that are  
124 negative, or perceived as negative (Jones et al., 2009). Challenge states have been consistently  
125 associated with improved performance in a range of environments and activities. These  
126 include word search tasks (Mendes, Major, McCoy, & Blascovich, 2008), mental arithmetic  
127 tasks (Tomaka et al., 1997) and, pattern-recognition task and number-categorisation tasks  
128 (Blascovich, Mendes, Hunter, & Salomon, 1999). Similar relationships between CV reactivity  
129 and performance have also been demonstrated in sport settings such as baseball and softball  
130 over the course of a season (Blascovich et al., 2004), sports task in the laboratory, such as,  
131 golf putting (Moore et al., 2012) and netball (Turner et al., 2012). Challenge CV reactivity  
132 also predicted superior performance, compared with threat CV reactivity in a pressured  
133 batting test (manipulated performance situation) for male county and junior national  
134 cricketers (Turner et al., 2013). Two recent reviews have also found support for the predicted  
135 performance outcomes of challenge and threat states. In their meta-analysis using pooled  
136 effect sizes covering 19 studies (total N=1045), Behnke and Kaczmarek (2018) found the  
137 association between the level of performance and CV markers of challenge and threat was  
138 significant. Further, following a systematic review across 38 published studies Hase, O'Brien,  
139 Moore, and Freeman (2018) also found support for the performance benefits of a challenge  
140 state. However, both recent reviews cite limitations with challenge and threat research

141 literature including the diversity of tested populations, and, an under reporting of weaker  
142 effects (Behnke et al., 2018) and a need for more longitudinal research (Hase et al. 2018).

143         The present study explores stress responses in professional academy soccer players,  
144 and applies a repeated measures design to explore CV reactivity to motivated performance  
145 settings. Thus the research extends the extant literature in two ways. First, it uses a sample of  
146 professional athletes whose careers depend on successful performance outcomes and  
147 investigates the relationship between pre-match cardiovascular reactivity and measures of  
148 psychological state with performance in the match. As such, it meets the call for research with  
149 more diverse populations (Behnke et al., 2018). It also extends current understanding by  
150 exploring the consistency of CV reactivity across matches, addressing the call for more  
151 longitudinal research (Hase et al., 2018). Previous research has explored how appraisals  
152 underlying CV reactivity have changed over time (Quigley, Feldman Barrett, & Weinstein,  
153 2002; Sammy, Anstiss, Moore, Freeman, Wilson, & Vine, 2017), but to date no studies have  
154 explored whether CV reactivity to motivated performance settings is consistent within  
155 individuals. Exploring consistency in reactivity patterns gives an indication of how stress  
156 responses differ across different games in professional sport, and allows investigation into  
157 whether individuals have set responses to motivated performance situations, building on  
158 previous longitudinal challenge and threat research (e.g. Cumming, Turner, & Jones, 2017).  
159 There is clear evidence that challenge states predict superior performance compared to threat  
160 states in laboratory settings (e.g. Turner et al., 2013), using self-report measures (e.g. Moore  
161 et al., 2013), and over the course of a sporting season (e.g. Blascovich et al., 2004). However,  
162 no study has explored how challenge and threat states relate to performance in an actual,  
163 rather than staged, single sports performance using CV reactivity. Further, it is not yet known  
164 the extent to which challenge and threat responses remain consistent over different motivated  
165 performance situations.

166           Consequently, the aim of the study is to investigate the relationship between challenge  
167 and threat states and performance in professional academy soccer players and to explore the  
168 consistency of these states in participants using a repeated measures design. Based on the  
169 BPS, the TCTSA, and previous research (e.g. Blascovich et al, 2004; Seery, Holman, &  
170 Silver, 2010; Moore et al., 2012; Turner et al., 2012; Turner et al., 2013) it was hypothesised  
171 that CV reactivity indicating a challenge state would predict better performance in the match,  
172 compared with CV reactivity indicating a threat state. It was also hypothesised based on  
173 previous within-subjects research that CV responses would not be consistent across the two  
174 testing time points (Quigley et al., 2002). As self-report measures of the TCTSA antecedents  
175 do not consistently relate to challenge and threat reactivity (e.g., Meijen, et al., 2013; Turner  
176 et al., 2012; Turner et al., 2013), it was hypothesised that CV reactivity would not be  
177 associated with self-reported emotions, achievement goals, self-efficacy, and perceived  
178 control.

179

## 180 **Methods**

### 181 *Participants*

182           Participants ( $N = 37$ ) were male, professional (all on full-time, paid contracts), soccer  
183 players in a Premier League Category 1 Academy for either the U18s or U21s team ( $M$  age =  
184 17.95,  $SD = 1.31$ ). Participants had an average of 10.3 years ( $SD = 2.57$ ) playing experience  
185 and were all recruited by the first author who worked at the academy and made a verbal  
186 request for volunteers. Of the 37 participants, 18 completed the process once (single measure)  
187 and 19 completed the process twice (repeated-measures). The testing period covered a time  
188 span of 16 months. Prior to any data collection ethical approval was granted by the  
189 University, and informed consent was obtained from participants over the age of 18. For



190 participants under the age of 18 informed consent was obtained from parents and assent from  
191 the players themselves. The testing period covered a time span of 16 months.

## 192 *Measures*

### 193 *Cardiovascular reactivity*

194 HR, CO and TPR, were measured using a Finometer Pro ® machine. This non-  
195 invasive device used a finger cuff placed on the middle finger and an arm cuff placed on the  
196 same-side upper arm of the participant.

### 197 *Self-Report Measures*

198 Emotions were assessed using the Sport Emotion Questionnaire (SEQ; Jones, Lane,  
199 Bray, Uphill, & Catlin, 2005). Participants indicated how they felt about the imminent soccer  
200 match on a 5-point Likert scale ranging from 0 (not at all) to 4 (extremely). The Achievement  
201 Goals Questionnaire (AGQ; Conroy, Elliot, & Hofer, 2003) measured mastery approach,  
202 mastery avoidance, performance approach, and performance avoidance goals on a 7-point  
203 Likert scale ranging from 1 (not at all true) to 7 (very true). Self-efficacy was measured using  
204 Coffee and Rees' (2008) self-efficacy questionnaire; eight questions focusing how  
205 demanding, effortful, uncertain and, how important doing well in the imminent soccer match  
206 was for participants on a 6-point Likert scale ranging from 1 (not at all true) to 6 (very true).  
207 Perceived control was assessed using the adapted Academic Control Scale (Perry, Hladkyj,  
208 Pekrun, & Pelletier, 2001), comprising eight statements relating to their perceived control  
209 regarding the upcoming match on a 5-point Likert scale ranging from 1 (strongly disagree) to  
210 5 (strongly agree). All measures were repeated for participants undertaking the second testing  
211 time point.

### 212 *Performance Ratings*

213 Players were asked to give a post-performance rating in response to the question: *If*  
214 *100% represents you performing at your best, what percentage would you give yourself based*

215 *on your performance in the match that you have just participated in?* The coach of the team  
216 was asked to provide a rating, to the following question: *If 100% represents the player*  
217 *performing at their best, what percentage would you give them based on their performance in*  
218 *the match they have just participated in?* Ratings were obtained from participants after both  
219 testing time points (for those who undertook the repeated measures).

## 220 ***Procedure***

221 Data collection was undertaken on the day of a match in which the participants were  
222 expecting to play (confirmed to the researcher in advance of the match confidentially by the  
223 coach). Prior to commencing the data collection, the participants and coaches were provided  
224 with an information sheet detailing the purpose of the study and completed a consent form.

225 Participants reported earlier to the club's training ground facility than the rest of their  
226 team in order to go through the 30-minute testing process and, minimise any potential  
227 disruption to their normal pre-match routine between 3 and 2.5 hours before kick-off. Each  
228 participant was connected to the Finometer Pro ® cardiovascular recording equipment (in a  
229 private room). An acclimatisation period lasting 10 minutes, was undertaken in order to  
230 ensure the equipment was calibrated and recording data correctly. Following the  
231 acclimatisation period, the participant was encouraged to relax and, 5 minutes of baseline data  
232 (CO, HR and, TPR) was collected. The participant was then required to listen to the following  
233 set of audio instructions (using noise cancelling headphones) relating to the upcoming game,  
234 lasting 30 seconds:

235

236 *“Today you will be playing in an important match.*

237 *As with all games at this level it will be demanding.*

238 *It is another important step in your journey towards becoming a first-team player.*

239 *As always the coach is interested in how you perform.*

240 *Take some time to prepare mentally for the game as you normally would.”*

241

242 Participants were then asked to think about performing in the upcoming game whilst  
243 further cardiovascular data (CO, HR and, TPR) was collected for 2 minutes. Following the  
244 cardiovascular data collection, participants were asked to complete self-report measures of  
245 self-efficacy, perceived control, achievement goals, and emotions in relation to the upcoming  
246 game. To explore whether they complied with the task participants completed a measure  
247 asking them whether they were able to think about the match, and whether they felt anything  
248 physically during the 2 minutes thinking time post-audio instructions (for both questions  
249 choosing from the options of yes, no, or partially).

250 Within 72 hours of the game finishing, both the player (completion time hours post-  
251 game;  $M = 31$ ,  $SD = 9.35$ ) and his head coach (completion time hours post-game;  $M = 30$ ,  $SD$   
252  $= 8.53$ ) completed (separately) the performance measure. Prior to commencing the data  
253 collection, the coaches were also provided with an information sheet detailing the purpose of  
254 the study, the procedures and confidentiality of data and participant identity and, completed a  
255 consent form before undertaking this process.

256 The methodology was repeated (within subjects-design) after a minimum of 3 months  
257 (for 19 of the participants). Following data collection each participant was debriefed about the  
258 study. The level of opponents were teams from the same competitive league.

259 On one occasion, CV data from a participant was potentially compromised due to the  
260 Finometer Pro ® cutting out several times during the data collection procedure. On another  
261 occasion a player was removed from the starting line-up following the testing procedure and  
262 therefore performance ratings could not be completed. On both occasions the data collected  
263 was removed from the final analysis.

264 *Analytic Strategy*

265 Before inferential analyses, we explored each individual participants' heart rate  
266 reactivity as a pre-requisite for challenge and threat states (c.f. Blascovich et al., 2011).  
267 Sixteen participants demonstrated a blunted HR response (no increase in HR from baseline)  
268 thus precluding challenge and threat CV assessment for these participants. Subsequently,  
269 main data analyses comprised six main steps. First, task compliance was assessed using the  
270 post-testing questions (all participants) relating to the ability to do the task as requested and  
271 any perceived physiological changes. Second HR reactivity was confirmed for the 21  
272 participants (full sample minus the 16 participants who had a blunted HR response) via a  
273 paired samples t-test for the 21 participants. Third, for the 21 participants who demonstrated  
274 HR reactivity three separate hierarchical multiple linear regression analyses were conducted  
275 to explore the relationships between a challenge and threat (CT) index and the three  
276 performance indicators (player rating, coach rating, and player and coach rating combined). A  
277 single CT index was calculated by converting average CO and average TPR reactivity values  
278 into *z* scores and summing them for those participants that were reactors. Cardiac output was  
279 assigned a weight of +1 whereas TPR was assigned a weight of -1, so that larger values  
280 reflected greater challenge reactivity (e.g. Blascovich et al., 2004; Turner et al., 2013). In step  
281 1, participant age and years of experience were entered for each participant (e.g., Turner et al.,  
282 2013), and in Step 2 the CT index was entered. Fourth, for all participants three separate  
283 between-subjects ANCOVAs, with age and years experience as covariates, with blunted  
284 responders (no increase in HR), challenge responders (positive score on CT Index), threat  
285 responders (negative score on CT Index) as the independent variable for player performance  
286 rating, coach performance rating and, player and coach performance rating combined were  
287 then undertaken. Fifth, for the 21 participants who demonstrated HR reactivity the Pearson's  
288 correlation analyses were used to examine the association between CV reactivity, self-

289 reported psychological states, and performance ratings (player, coach and player and coach  
290 performance rating combined). Finally, the within-subjects changes in the CT index from time  
291 point 1 to time point 2 were assessed in all participants who had undertaken the data  
292 collection procedure twice using a paired-samples t-test. All multicollinearity, normality, and  
293 outlier checks met the assumptions necessary for all data analyses.

294

## 295 **Results**

### 296 *Task Compliance*

297 Participants indicated that they were able to engage in the task through the post-testing  
298 questions. In response to the question whether they were able to think about the match from  
299 the 56 testing time points (18 participants who completed the process once and 19 who  
300 completed the process twice) 46 responses were ‘Yes’, and 10 ‘Partially’. Of the 56 testing  
301 time points, on 44 occasions participants reported feeling some form of physiological change  
302 and on 12 occasions no changes.

### 303 *HR Reactivity*

304 A paired samples t-test of twenty-one participants who demonstrated an increase in  
305 heart rate confirmed there was a significant increase,  $t(21) = 6.65, p < .001$ , in HR from  
306 baseline ( $M = 65.17$  bpm,  $SD = 11.01$ ), to post-instructions ( $M = 67.32$  bpm,  $SD = 11.29$   
307 bpm), which is an important prerequisite for challenge and threat CV analysis.

### 308 *Challenge and threat index and performance*

309 Based on the CT index the 21 participants who demonstrated an increase in heart rate  
310 were defined as either challenge ( $N = 10$ ) or threat ( $N = 11$ ) CV responders. Shapiro-Wilk tests

311 were performed on the CT index showing that the data was normally distributed and  
312 demonstrating no significant outliers, (Non-significant  $p > .05$ ). Three separate hierarchical  
313 multiple linear regression analyses were conducted to explore the relationships between the CT  
314 index and the three performance indicators (player rating, coach rating, and player and coach  
315 rating combined).

316 *Player and coach performance ratings combined*

317 The hierarchical multiple regression analysis revealed that in Step 1 (age and years'  
318 experience) a significant proportion of variance was not accounted for,  $R^2 = .10, p = .39$ . The  
319 addition of the CT index in Step 2 accounted for a significant proportion of variance,  $R^2$   
320  $Change = .38, p = .02$ . Greater challenge reactivity was positively associated with greater  
321 performance scores ( $\beta = .57, p = .02$ ).

322 *Coach performance rating*

323 In Step 1 a significant proportion of variance was not accounted for,  $R^2 = .05, p = .66$ .  
324 The addition of the CT index in Step 2 did not account for a significant proportion of  
325 variance,  $R^2 Change = .38, p = .11 (\beta = .42)$ .

326 *Player performance rating*

327 In Step 1 a significant proportion of variance was not accounted for,  $R^2 = .15, p = .26$ .  
328 The addition of the CT index in Step 2 accounted for a significant proportion of variance,  $R^2$   
329  $Change = .42, p = .015 (\beta = .57)$ .

330 ***Performance differences by CV response***

331 A between-subjects ANCOVA was undertaken to examine differences in player and  
332 coach combined performance ratings across the three CV response types; challenge, threat,

333 and blunted responders, and mean scores and standard deviations are included in Table 2.  
334 There was a significant between-subjects effect,  $F(2, 31) = 3.99, p = .029$ , partial eta squared  
335 = .21. Pairwise comparisons demonstrated significant ( $p = .03$ ) univariate main effects for  
336 challenge responders compared to blunted responders, demonstrating that challenged  
337 participants performed better than blunted responders. The analysis was repeated for separate  
338 player and coach performance ratings showing a significant between-subjects effect remained  
339 for player ratings,  $F(2, 31) = 4.17, p = .025$ , partial eta squared = .21, but not for coach  
340 ratings,  $F(2, 31) = 1.82, p = .18$ , partial eta squared = .11.

#### 341 *Relationships between CT Index, self-reported psychological states, and performance*

342 Pearson's correlation coefficients revealed significant positive associations between  
343 player and coach ratings combined and both self-efficacy ( $r = .43, p < .01$ ) and control ( $r =$   
344  $.41, p < .05$ ). Significant positive associations were also found between coach ratings and self-  
345 efficacy ( $r = .43, p < .01$ ) and, player ratings and control ( $r = .39, p < .05$ ). All other  
346 correlations were non-significant ( $p > .05$ ) and are shown in Table 1. The effect sizes  
347 associated with these correlations were small to medium (Cohen, 1992).

#### 348 *Changes in CV reactivity between Game 1 and Game 2*

349 Of the 19 that were re-tested 10 responded consistently, of these 2 were challenged, 0  
350 were threatened and, 8 were blunted. Of the 9 that responded inconsistently, 1 was challenged  
351 in time 1 and blunted in time 2, 1 was threatened in time 1 and blunted in time 2, 1 was  
352 blunted in time 1 and threatened in time 2 and, 6 were blunted in time 1 and challenged in  
353 time 2. A paired samples t-test indicated a moderate (Cohen's  $d = .44$ ) but non-significant  
354 difference between the CT index at time 1 ( $M = -.13, SD = 1.07$ ) and time 2 ( $M = .43, SD =$   
355  $1.47$ );  $t(18) = -1.55, p = .14$ . Cronbach's Alpha also revealed a low level of internal  
356 consistency between testing time point 1 and 2 ( $\alpha = .40$ ).

357 **Discussion**

358           The present study supports previous research demonstrating the association between  
359 challenge reactivity and superior performance (e.g., Blascovich et al., 2004; Moore et al.,  
360 2012; Seery, Weisbuch, Hetenyi, & Blascovich, 2010; Turner et al., 2012; Turner et al.,  
361 2013). This is the first study to use repeated measures design to investigate challenge and  
362 threat states in professional athletes prior to competitive performance and overall, the results  
363 did not support the experimental hypothesis that CV responses would be inconsistent,  
364 although some participants did respond differently across the competitive matches suggesting  
365 some individual differences. Importantly, the current study extends the research in this area  
366 by examining psychophysiological data using a professional athlete sample in an imminent,  
367 real performance setting, building on previous work undertaken using self-report data (e.g.  
368 Moore et al., 2013), manufactured performance settings (e.g., Moore et al., 2012; Turner et  
369 al., 2012; Turner et al., 2013) and season long performances (Blascovich et al., 2004).

370           Greater challenge reactivity was positively and significantly associated with greater  
371 performance scores (for both player ratings and, coach and player ratings combined post-  
372 performance). These findings support the hypothesis that a soccer player in a challenge state  
373 prior to performance is more likely to perform better in the match. In a challenge state,  
374 efficient mobilisation of energy supports the individual to perform. A challenge state is  
375 proposed to be effective at facilitating improved decision-making, effective cognitive  
376 functioning, decreased likelihood of reinvestment, efficient self-regulation, and increased  
377 anaerobic power (Jones et al., 2009), all factors likely to contribute to the successful  
378 competitive performance of a soccer player. Recent research has linked challenge evaluation  
379 with greater anaerobic power compared to a threat evaluation (Wood, Parker, Freeman, Black,  
380 & Moore, 2018), however, it is important to note that to-date, there has been a little other



381 research to support the TCTSA's assertions relating to decision-making, cognitive  
382 functioning, and anaerobic power.

383         The finding that player and combined ratings of performance were predicted by the  
384 CT index and not the coach ratings is an interesting outcome that has potential implications  
385 with regards to assessing challenge and threat states against performance and the reliability of  
386 coach ratings. A possible reason for this result includes the fact that players were only  
387 reflecting and rating on their own performance, whereas the coaches were likely to be  
388 focusing on numerous factors associated with the game and would be drawing on less  
389 information than a player rating themselves who would likely be more acutely aware of their  
390 actions.

391         The findings regarding changes in CV reactivity over time indicated that at time 2  
392 participants evinced greater challenge CV reactivity. Whilst these changes were not reflected  
393 in statistical significant differences between time 1 and time 2, a moderate effect size was  
394 revealed. This is important because this analysis was subject to a low sample size, casting  
395 doubts on the utility of  $p$  as the marker of meaningful change. In addition, it was found that  
396 10, of the 19 players who completed repeated measures responded consistently. However,  
397 only 2 were consistent in challenge or threat reactivity (both challenged) with the remaining 8  
398 participants being consistent blunted responders. This does suggest that in this sample of  
399 soccer players, challenge and threat CV reactivity to stress does have some variability. Such  
400 variance in challenge and threat reactivity indicates support for the situational nature of  
401 challenge and threat appraisals in sport (e.g. Turner et al., 2013), and the idea that challenge  
402 and threat states can be manipulated by changing an individual's demand and resource  
403 appraisals. This also has implications more broadly beyond sport, whereby similar support  
404 could be provided to help those suffering from anxiety and mental health conditions to  
405 promote healthier stress responses and, to educate and equip individuals with skills to help

406 them manage stressful life situations. The mixed response across participants in our  
407 exploratory analysis indicate that other variables, in addition to the presence of a motivated  
408 performance situation may influence a soccer players' psychophysiological response. Future  
409 research would look to explore whether such influences have an impact (i.e. the opponent,  
410 previous athlete form, crowd size etc.).

411           In the present study a number of participants demonstrated a blunted response and  
412 they performed worse. This could be because individuals with higher levels of anxiety present  
413 less cardiac reactivity, to the point of being blunted (Carroll, Phillips, Hunt, & Der, 2007).  
414 This may suggest that those individuals with a blunted response were in fact the most anxious  
415 about the game and accordingly performance was negatively affected. Alternatively, there are  
416 number of other potential reasons why an individual may have a blunted response to  
417 psychological stress. Exercise is purported to have an attenuating effect on an individual's HR  
418 reactivity at resting levels (e.g. Hocking, Schuler, & O'Brien, 1997; Porges, 1995), with  
419 individuals of higher fitness levels exhibiting a lesser HR response to psychological stress  
420 (e.g. Boutcher & Nugent, 1993; Spalding, Jeffers, Porges, & Hatfield, 2000). Further,  
421 Lovallo, Farag, Sorocco, Cohoon, and Vincent (2012) highlight how experiencing adversity  
422 in childhood can also lead to blunted CV reactivity. Such evidence could point to professional  
423 sportspeople being physiologically conditioned to exhibiting non-reactive CV responses to  
424 stressful situations; however, this would not account for those players who did react in the  
425 testing conditions.

426           The CV data supporting the hypothesis that a challenge state will facilitate a better  
427 performance for soccer players in an upcoming match has important implications for the sport  
428 of soccer as well as for other professional sports (e.g. Turner et al., 2013). Through  
429 understanding that a pre-performance state in an individual can influence their performance  
430 outcome, greater consideration and education can be provided to both athletes and staff as to

431 how to facilitate a challenge state and avoid a threat state (i.e. through the appraisal process;  
432 Chalabaev, Major, Cury, & Sarrazin, 2009; Quested, Bosch, Burns, Cumming, Ntoumanis, &  
433 Duda, 2011). For instance, Turner et al. (2014), demonstrated that by manipulating pre-task  
434 instructions in a competitive throwing task and physically demanding task, challenge task  
435 instructions led to challenge cardiovascular reactivity and threat task instructions led to threat  
436 cardiovascular reactivity. Also, Sammy et al. (2017), demonstrated arousal reappraisal in a  
437 pressurised dart throwing task, led to more favourable cardiovascular reactivity, higher  
438 resource evaluations, and higher self-confidence in participants. Such findings have  
439 implications for facilitating challenge responses in motivated performance situations through  
440 the manipulation of appraisals.

441         There are some limitations to the current study, which can also be identified as areas  
442 of future research. Due to the number of players demonstrating reactivity, future research  
443 should potentially focus more on effective methodology of eliciting HR reactivity in  
444 participants. For instance, a familiar coach delivering the audio instructions (rather than an  
445 unknown voice), providing visual stimuli (clips of the individual in performance situations),  
446 and looking to conduct testing closer to the match (in the more relevant setting of a changing  
447 room) are all suggestions that could be employed to promote cognitions related to the  
448 imminent performance of the player in the upcoming match.

449         Only 19 players were exposed to repeated measures of the testing protocol. Ideally,  
450 this number would have been higher. However, logistically, obtaining 37 players (18 for  
451 single and 19 for repeated measures testing) was complicated and demanding in itself, given  
452 the level of planning and organisation that involved numerous stakeholders (drivers, catering,  
453 sport science team members, coaches etc.) on a match day in a professional soccer  
454 environment. Testing for a research study is not a priority for a soccer club, so the researcher  
455 is relying on the goodwill of staff and particularly, the players to be flexible towards the

456 process. A power analysis using G\*Power revealed that for regression analyses with a  
457 statistical power of .80 and an effect size of .21 (based on Behnke & Kaczmarek, 2018), 40  
458 participants were required. Thus, future research would still benefit from a larger sample size,  
459 particularly with the repeated measures design in order to explore consistency in a larger  
460 sample. The resource appraisals were used as per the TCTSA (Jones et al., 2009), however,  
461 future research could explore situational demands (e.g. Mendes, Gray, Mendoza-Denton,  
462 Major & Epel, 2007).

463 Future research could also consider more objective outcomes of performance other  
464 than player and coach self-ratings, such as global positioning (GPS) data, number of errors,  
465 pass completion data. However, soccer is a complex game where it is difficult to validate  
466 performance levels against such data (i.e. a player may have ran more than team mates and  
467 have a high pass percentage completion but not made the best choices in terms of where they  
468 ran and who they passed to). Cardiovascular data was collected from players across games  
469 with varying kick-off times (e.g. 11am, 3pm, 7pm), and this could have had implications for  
470 individuals based on cortisol levels being associated with circadian rhythms (Chan & Debono,  
471 2010). Whilst it may have been expected that player and coach ratings could differ based on  
472 subjectivity and different perspectives (i.e. performing in versus observing the match), the  
473 performance ratings across matches were similar during the research for these two sub-groups  
474 (Pearson's correlation analysis;  $r = .52, p = .001$ ), subsequently, supporting the methodology  
475 of using a combined performance rating in the data analysis. Future research would also  
476 acknowledge the need identified in recent research (e.g. Hase et al., 2018), to provide greater  
477 examination of the relationship between demand resource evaluations and CV responses to  
478 motivated performance situations to provide a thorough examination of the TCTSA  
479 components (e.g., by using demand resource evaluation score; Vine, Moore, Chandra-  
480 Ramana, Freeman, & Wilson, 2013).

481           The results demonstrated that the association between psychological antecedents  
482 proposed by the TCTSA (self-report data) and CV responses was weak and inconsistent (e.g.,  
483 players reporting significant physiological changes when the data highlighted blunted  
484 response), indicating that players' interpretation of their physiological reactions may not  
485 correspond to what they are actually experiencing. Of the self-report measures used, only self-  
486 efficacy and control were positively associated with performance, both demonstrating  
487 medium effect sizes (Cohen, 1992). This aligned with previous research failing to support the  
488 proposed relationships between challenge and threat antecedents, the psychological and  
489 cardiovascular indices of challenge and threat and resulting emotions (e.g. Meijen et al., 2013;  
490 Meijen, Jones, Sheffield, & McCarthy, 2014; Turner et al., 2012; Williams, Cumming, &  
491 Balanos, 2010). Such outcomes could be explained by challenge and threat states being  
492 potentially more difficult to assess via self-report measures than through CV reactivity  
493 (Chalabaev et al., 2009). Further, the social desirability present in professional sport, may  
494 cause participants to respond in a biased manner when answering questions related to  
495 psychological states (e.g. Williams & Krane, 1992). Also, it has been proposed that self-  
496 report is an ineffective methodology to examine how individuals process consciously  
497 available evaluations and provide no insight into processes that can occur unconsciously (e.g.  
498 Blascovich & Mendes, 2000; Turner et al., 2013). It has also been put forward that the  
499 language used in sport may not relate to the theoretical use of terms in self-report and, as  
500 such, may not reflect an individuals' psychological approach to performance (Meijen et al.,  
501 2013). However, Trotman et al. (2018) did find that associations between antecedents, self-  
502 report and cardiovascular indices of challenge and threat and emotions support the TCTSA  
503 for a competition task, but less so for a public speaking task. There were also significant  
504 positive associations between Batting Test performance and self-reported performance  
505 approach goals and self-efficacy in Turner et al.'s (2013) research. Such positive results

506 indicate that further research is still required and suggestions to potentially improve the  
507 design could include collecting data closer to the actual match (i.e. prior to kick-off in the  
508 changing room) and, questionnaires being less susceptible to response bias or being able to  
509 assess deeper cognitions (Turner et al., 2013).

510 In summary, this is the first study to show that challenge and threat CV reactivity can  
511 predict sport performance in a competitive match in professional athletes. Such CV reactivity  
512 data could be useful for both players and their coaches to better understand their responses to  
513 pressure. This information could influence players and athletes towards seeking further  
514 understanding and assistance in strategies to support their ability to respond to situations of  
515 perceived pressure. In particular, as there were fluctuations in the CV reactivity for those  
516 participants whose data were collected on more than one occasion suggesting that some  
517 participants responded differently across the competitive matches.

#### 518 **Declaration of interest statement**

519 As the first author was working full-time in the environment he was mindful to  
520 emphasise the voluntary nature of participation, highlighting that it would not impact any  
521 judgements made about the individual as a player or influence their progress in the academy.  
522 Some players turned down the request to participate.

523 No financial interest or benefits have arisen from the direct applications of this  
524 research.

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700 **Table 1. Mean  $\pm$  SD and Correlation Analyses for Performance, Psychological Variables, and the Challenge and Threat Index for Time 1**

Variable	<i>M</i> $\pm$ <i>SD</i>	Challenge & Threat Index ( $\beta$ Value from Coefficients)	Performance: Coach & Player Ratings Combined	Performance: Coach Ratings	Performance: Player Ratings
HR (average baseline)	65.17 $\pm$ 11.01	-	-	-	-
HR (two mins. post instructions)	67.32 $\pm$ 11.29	-	-	-	-
CO (average baseline)	5.89 $\pm$ 1.26	-	-	-	-
CO (two mins. post instructions)	6.11 $\pm$ 1.41	-	-	-	-
TPR (average baseline)	1.333.38 $\pm$ 317.27	-	-	-	-
TPR (two mins. post instructions)	1355.48 $\pm$ 337.15	-	-	-	-
Player & Coach Rating	70.58 $\pm$ 12.79	.57*	-	-	-
Coach Rating	70.75 $\pm$ 15.33	.42	-	-	-
Player Rating	70.40 $\pm$ 14.40	.57*	-	-	-
Years of Experience	10.86 $\pm$ 2.31	.01	-.30	-.22	-.31
Age	18.19 $\pm$ 1.37	.40	-.06	.07	-.17
Self-efficacy	82.36 $\pm$ 13.21	.18	.43**	.43**	.33
Control	82.10 $\pm$ 13.13	.09	.41*	.31	.39*
Mastery-approach goals (MAp)	6.66 $\pm$ .59	.25	.10	.10	.08
Mastery-avoidance goals (MAv)	3.78 $\pm$ 1.66	.13	-.02	-.14	.08
Performance-approach goals (PAp)	5.09 $\pm$ 1.59	.05	.21	.05	.28
Performance-avoidance goals (PAv)	2.76 $\pm$ 1.72	.15	.11	.01	.17
Anxiety	1.03 $\pm$ .75	.14	-.20	-.31	-.08
Excitement	2.61 $\pm$ .91	.10	.31	.18	.33

701 \* $p < .05$

702 \*\* $p < .01$

703 **Table 2. Mean ± SD Data for Performance Ratings of Participants for Time 1**

704

	<b>Player Performance Rating</b>		<b>Coach Performance Rating</b>		<b>Combined Performance Rating</b>	
	<b>Mean</b>	<b>SD</b>	<b>Mean</b>	<b>SD</b>	<b>Mean</b>	<b>SD</b>
<b>Challenge</b>	74.67*	7.89	74.44	16.29	74.56**	9.99
<b>Threat</b>	66.91	17.73	67.73	14.55	67.32	14.32
<b>Blunted</b>	61.56*	18.97	64.38	10.31	62.97**	13.09

705 \*  $p < .05$

706 \*\*  $p < .05$



